

Question 1

Providing a list of the materials that went into building a monument constitutes a definition by _____.

Answer: <https://biology-forums.com/index.php?topic=437135>

Question 2

Define the theory of attraction and give examples for three of the major contributing factors.

Answer: <https://biology-forums.com/index.php?topic=1969898>

Question 3

The steps in the motivated sequence in order are

- A) Attention, Visualization, Satisfaction, Need, Action
- B) Visualization, Attention, Need, Satisfaction, Action
- C) Attention, Need, Satisfaction, Visualization, Action
- D) Attention, Satisfaction, Need, Visualization, Action

Answer: <https://biology-forums.com/index.php?topic=437035>

Question 4

Which of the following characterizes the deterioration stage of relationships?

- A) an increase in the number of topics discussed
- B) an increase in self-disclosure
- C) an increase in deception
- D) all the above

Answer: <https://biology-forums.com/index.php?topic=436857>

Question 5

Two important messages that smell communicates are attraction and identification.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=436830>

Question 6

During weekly sales meetings, Annie makes a point to congratulate other members of the group for their accomplishments of the week and make positive comments about others' ideas to increase sales. One of the roles Annie plays at these meetings is

- A) opinion giver
- B) recognition seeker
- C) compromiser
- D) encourager

Answer: <https://biology-forums.com/index.php?topic=436972>

Question 7

Generally, the best presentation aid is

- A) a PowerPoint presentation
- B) the actual object
- C) a model
- D) a photograph

Answer: <https://biology-forums.com/index.php?topic=437117>

Question 8

The text describes three types of informative speeches: speeches of description, speeches of _____, and speeches of definition.

Answer: <https://biology-forums.com/index.php?topic=437132>

Question 9

_____ is one of the greatest obstacles to communication efficiency.

Answer: <https://biology-forums.com/index.php?topic=436670>

Question 10

Identify and explain the six criteria used to evaluate research. Briefly explain how to ensure that each of the criteria are met when researching.

Answer: <https://biology-forums.com/index.php?topic=1970013>

Question 11

In regard to supporting material for persuasive speeches, logical appeals tend to have the most lasting effect.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=437167>

Question 12

Instead of saying, "I'm bored with this conversation," you say, "It's getting late and I have to get up early tomorrow." This message, which allows you to express a desire without offending someone, is a(n) _____ message.

Answer: <https://biology-forums.com/index.php?topic=436792>

Question 13

Bullah refuses to accommodate blind customers in her diner by offering menus in Braille. Bullah's actions are indicative of her

- A) ableism
- B) belief in the principle of self-denigration
- C) ageism
- D) confirmation of the blind

Answer: <https://biology-forums.com/index.php?topic=436771>

Question 14

Generally, which stage of the conversation process is the longest?

- A) dialogue
- B) feedforward
- C) feedback
- D) business

Answer: <https://biology-forums.com/index.php?topic=436848>