

### Question 1

\_\_\_\_\_ is the radical redesign of business processes made possible by systems think and improved information technology.

- A) Produce design
- B) Process reengineering
- C) Project management
- D) Development engineering

Answer: <https://biology-forums.com/index.php?topic=578369>

### Question 2

Vital to effective goal setting is the need for \_\_\_\_\_.

Answer: <https://biology-forums.com/index.php?topic=579298>

### Question 3

When developing strategies and when the focus is on the decision area "Environments", consideration of the internal environments might include corporate culture, functional relationships and/or reward systems.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578262>

### Question 4

Physical distance has always increased costs and limited market size.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578604>

### Question 5

Excessive change can become a "habit" that does not add value, but adds unnecessary complexity and risk.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578469>

### Question 6

Strategic risks are short-term risks that occur when an organization relies on a supplier for capacity, but not necessarily knowledge.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578884>

### Question 7

The go-it-alone business model—where a company controls all the key value-added processes—lacks the agility and speed demanded by the marketplace.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578618>

### Question 8

Many researchers and business analysts believe that organizations are now competing \_\_\_\_\_ to \_\_\_\_\_ rather than firm to firm.

- A) employees
- B) infrastructure
- C) revenues
- D) supply chain

Answer: <https://biology-forums.com/index.php?topic=578741>

### Question 9

Identifying specific customer needs and then matching the company's \_\_\_\_\_ to those needs is the key to implementing a successful customer fulfillment strategy.

- A) core competencies
- B) promises and capabilities
- C) synergies
- D) delivery

Answer: <https://biology-forums.com/index.php?topic=578299>

### Question 10

Designing a supply chain is a relatively old concept introduced in post WWII Japan.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578674>

### Question 11

Name four of the challenges to ERP implementation.

Answer: <https://biology-forums.com/index.php?topic=579141>

### Question 12

Today's focus on \_\_\_\_\_ competencies has led many companies to outsource value-added activities such as light assembly, inventory management, and distribution services.

Answer: <https://biology-forums.com/index.php?topic=578551>

### Question 13

On-line bidding events identify potential qualified suppliers from around the world and encourage them to bid for a contract in real time.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578980>

### Question 14

Once a TCO project is approved, it is important to monitor the implementation and actual results, to learn about how to improve future processes.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578776>

### Question 15

In most negotiations, it is usually one side that obtains all of its desired objectives.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=579051>

### Question 16

\_\_\_\_\_ must take place everywhere and can be pursued through incremental or transformational strategies.

Answer: <https://biology-forums.com/index.php?topic=579380>

### Question 17

\_\_\_\_\_ is the process of moving an aspect of production, service, or business function from within an organization to an outside supplier.

Answer: <https://biology-forums.com/index.php?topic=578908>

### Question 18

Management of the supply chain network entails supplier selection, evaluation, and oversight.

- A) True
- B) False

Answer: <https://biology-forums.com/index.php?topic=578676>

### Question 19

While many companies fall into the \_\_\_\_\_ trap, others recognize that to they must innovate.

Answer: <https://biology-forums.com/index.php?topic=579389>

**Question 20**

There are three types of supplier relationships and associated management methods recommended for the purchasing agent. They are the \_\_\_\_\_ relationship, the niche provider, and the hybrid.

Answer: <https://biology-forums.com/index.php?topic=578930>

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