

Question 1

According to your textbook, what took place during the 1970s and 1980s that had a strong impact on the discipline of psychology, including social psychology?

- a. A cognitive revolution
- b. A behaviourist revolution
- c. A personality revolution
- d. Both a behaviourist and personality revolution

Answer: <https://biology-forums.com/index.php?topic=698333>

Question 2

Studies conducted with the Implicit Associations Test (IAT) suggests that people tend to hold implicit negative attitudes toward people of:

- a. the same race.
- b. all races.
- c. a different race.
- d. just Hispanics.

Answer: <https://biology-forums.com/index.php?topic=699033>

Question 3

In an attempt to determine whether noise interferes with performance, Marc randomly assigns participants to take a math test either while listening to loud music or in silence. In this study, the presence of absence of noise would be considered the:

- a. independent variable.
- b. subject variable.
- c. dependent variable.
- d. random variable.

Answer: <https://biology-forums.com/index.php?topic=698393>

Question 4

Which of the following describes the phenomenon whereby the first pieces of information to which we are exposed have the most impact on our judgment?

- a. The halo effect
- b. The first impression effect
- c. The primacy effect
- d. The primal effect

Answer: <https://biology-forums.com/index.php?topic=698652>

Question 5

Alex is often nervous during exams, and seems to forget everything during the test only to remember it hours later when he is relaxed. What would you recommend Alex do to improve his performance on exams?

- a. Study for an exam when he is relaxed
- b. Study for an exam when he is nervous
- c. Study only the material he finds interesting
- d. Study only the material he finds boring

Answer: <https://biology-forums.com/index.php?topic=698493>

Question 6

The belief that 'all men are emotionally unavailable' is an example of the ultimate attribution error.

- a. True
- b. False

Answer: <https://biology-forums.com/index.php?topic=699081>

Question 7

Ruth is taking a social psychology class with a professor who has a reputation of being mean and unhelpful. Ruth notices that the professor will not provide any extensions for late work or provide any extra credit opportunities for struggling students. Which of the following concepts does this example best demonstrate?

- a. The false consensus effect
- b. The false uniqueness effect
- c. The hindsight bias
- d. The confirmation bias

Answer: <https://biology-forums.com/index.php?topic=698306>

Question 8

What did early research by LaPiere (1934) and Corey (1937) suggest about the relationship between attitudes and behaviour?

- a. Attitudes stem from behaviour.
- b. Behaviour predicts attitudes.
- c. Attitudes predict behaviour.
- d. Attitudes do not always predict behaviour.

Answer: <https://biology-forums.com/index.php?topic=698751>

Question 9

Emma is trying to decide if she wants to exercise. She thinks exercise is important and knows that her doctor, friends, and family think it's a good idea for her to exercise. However, she is not sure if she is too out of shape to initiate an exercise routine. The favourable attitude that her doctor, friends, and family hold regarding her exercise behaviour best represents which component of the theory of planned behaviour?

- a. Attitudes
- b. Perceived control
- c. Social norms
- d. Cultural norms

Answer: <https://biology-forums.com/index.php?topic=698755>

Question 10

According to research presented in your book, what is the relationship between level of aggression in young boys and amount of testosterone?

- a. Negative
- b. Positive
- c. Curvilinear
- d. Nonsignificant

Answer: <https://biology-forums.com/index.php?topic=699104>

Question 11

When you arrive at your first university class you find a seat, take out your notebook, and begin to record information the professor writes on the board. Previous experience of being a high school student helped you determine what to do in this situation. In social psychological terms, the cognitive structure that guided your behaviour is commonly known as _____.

- a. a plan
- b. a schema
- c. a self-fulfilling prophecy
- d. the perseverance effect

Answer: <https://biology-forums.com/index.php?topic=698434>

Question 12

Joe, a politician running for governor, tries to persuade a group of farmers to vote for him by calling them the 'backbone of the economy.' This can be considered an example of:

- a. foot-in-the-door technique.
- b. door-in-the-face technique.
- c. ingratiation.
- d. that's-not-all technique.

Answer: <https://biology-forums.com/index.php?topic=698903>

Question 13

A fear-based appeal might be MOST successful under which of the following conditions?

- a. When the message contains information on how to avoid the problem or implement a solution
- b. When the message makes people extremely frightened
- c. When the messages is boring and straightforward
- d. When the message is not too specific

Answer: <https://biology-forums.com/index.php?topic=698804>

Question 14

Glick and colleagues have found that ambivalent sexism is more prevalent in people from:

- a. countries with the greatest wealth.
- b. countries with the greatest degree of economic and political inequality between races.
- c. countries that have very low educational achievement.
- d. countries with the greatest degree of economic and political inequality between the sexes.

Answer: <https://biology-forums.com/index.php?topic=699028>

Question 15

During the 1990s, which of the following became a research topic of greater interest to social psychologists?

- a. The role of biology
- b. The role of personality traits
- c. The role of culture
- d. The role of cognition

Answer: <https://biology-forums.com/index.php?topic=698337>

Question 16

_____ is behaviour intended to benefit others.

- a. Prosocial behaviour
- b. Self-centred behaviour
- c. Prejudiced behaviour
- d. Chauvinistic behaviour

Answer: <https://biology-forums.com/index.php?topic=699247>

Question 17

Transactional leaders tend to see less fruitful results than transformational leaders.

- a. True
- b. False

Answer: <https://biology-forums.com/index.php?topic=699010>

Question 18

Joseph sees money fall out of a stranger's pocket and returns it to the rightful owner. He believes it would be dishonourable to keep money that is not his own and assumes that most others share this view. Which of the following may explain why Joseph could be incorrect in his assumption?

- a. Joseph is failing to notice information that confirms his belief.
- b. Joseph is not spending enough time thinking about his own views.
- c. Joseph is not considering that others may have a different idea of what it means to be dishonourable.
- d. Joseph is not incorrect in his assumption.

Answer: <https://biology-forums.com/index.php?topic=698302>

Question 19

Social validation only explains conformity to positive behaviours.

- a. True
- b. False

Answer: <https://biology-forums.com/index.php?topic=698931>

Question 20

If a researcher wants to know whether university students' attitudes toward recycling predict their recycling behaviour, which of the following questions should she ask?

- a. Is it important for citizens to recycle?
- b. How do you feel about the environment?
- c. Is recycling important to university students?
- d. Do you feel it is important for you to recycle?

Answer: <https://biology-forums.com/index.php?topic=698757>