### **Question 1**

What are the characteristics of group norms?	
Answer: https://biology-forums.com/index.php?topic=704508	
Question 2	
A self-managing work group is also known as a(n)	
A) virtual work group	
B) global work group	
C) supervisory work group	
D) autonomous work group	
Answer: https://biology-forums.com/index.php?topic=704484	
Question 3	
Corporate-level strategy is the most important for achieving a competitive advantage.	
A) True	
B) False	

Answer: https://biology-forums.com/index.php?topic=703970

#### **Question 4**

As the regional manager of an accounting firm, Ruth is often required to attend ceremonial activities like attending a social function on behalf of the company or presiding at a farewell dinner of a departing employee. Which of the following is similar to the given scenario?

A) In his capacity as a manager, Dave is often required to solve conflicts within the organization.

B) As a marketing manager, Aaron's accountability to the firm lies in seeking extensive information and remaining aware of crucial developments in the industry.

C) One of Naomi's responsibilities as a manager is to build contacts with important officials within and outside the industry.

D) As the dean of a business school, Jack is always present at official functions like commencement ceremonies and convocations to give away diplomas.

Answer: https://biology-forums.com/index.php?topic=703749

### **Question 5**

\_\_\_\_\_ occur when a firm gets more experienced at making a product and develops greater insight about how to do the task more efficiently.

- A) Economies of scale
- B) Work standards
- C) Learning effects
- D) Capacity expansions

Answer: https://biology-forums.com/index.php?topic=704790

### **Question 6**

Explain the concepts of unity of command and span of control. Answer: https://biology-forums.com/index.php?topic=705166

#### **Question 7**

One way to determine that a goal is specific enough is by checking whether its achievement can be measured.

A) True

B) False

Answer: https://biology-forums.com/index.php?topic=704072

### **Question 8**

Matt is known to have substantial influence over his team. He has regular meetings with them to ensure that they do not lose sight of what they are trying to accomplish. He also motivates them to set challenging targets for themselves and achieve those targets. What role is Matt playing? A) the monitor role

B) the leader role

C) the figurehead role

D) the negotiator role

Answer: https://biology-forums.com/index.php?topic=703755

## **Question 9**

The term bamboo ceiling refers to \_

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- A) the reluctance of Japanese managers to allow centralized decision making among their subordinates
- B) the lack of information flow from the Japanese-owned subsidiaries in foreign countries back to headquarters in Japan
- C) the tendency of Japanese firms to delegate decisions more frequently than European or American firms
- D) the exclusion of host nationals from strategic decision making in centrally controlled Japanese subsidiaries
- Answer: https://biology-forums.com/index.php?topic=705089

#### **Question 10**

As the basic work units of an organization, \_\_\_\_\_\_ are relatively permanent groups and consist of a supervisor or manager and all those who report to that person. A) command groups B) project groups C) task forces D) committees Answer: https://biology-forums.com/index.php?topic=704437

### **Question 11**

Liaison roles are designed to enhance the information flows between two or more groups within an organization. A) True

B) False

Answer: https://biology-forums.com/index.php?topic=704165

#### **Question 12**

The appropriateness of a tall or flat organization is affected more by the internal environment than the external environment.

A) True B) False

Answer: https://biology-forums.com/index.php?topic=704152

### **Question 13**

\_\_\_\_ refers to the ability to fulfill a customer's need by alternative means.

A) Elimination

B) Substitution

C) Segmentation

D) Rearrangement

Answer: https://biology-forums.com/index.php?topic=703981

### **Question 14**

Which of the following, if true, would suggest that the company should concentrate on its opportunities?

A) Employees have become complacent after a few successful campaigns, are highly demotivated, and lack creativity.

B) The company has no competitors due to high entry barriers.

- C) Despite innovative technology and the Internet, employees continue to use traditional animation techniques to create ads.
- D) The managers make sure they get the best talent in the market, even if they have to pay a high price for it.

Answer: https://biology-forums.com/index.php?topic=704021

### **Question 15**

Which of the following statements is true about strategic plans?

- A) They have moderate interdependence and cross-functional relevance.
- B) They focus on the broad future of the organization.
- C) They focus on the immediate functional aspects of an organization.
- D) They have a narrow scope, a departmental focus, and a short time frame.
- Answer: https://biology-forums.com/index.php?topic=704079

### **Question 16**

A Gantt chart can help managers devise an action plan in all of the following ways EXCEPT \_\_\_\_

A) showing any expected overlap in the timing of specific actions

B) showing the sequence in which the actions will be completed

C) showing when actions will start and how long they require for completion

D) showing the course of action to be taken if plans need to be changed during the course of their implementation

Answer: https://biology-forums.com/index.php?topic=704105

## **Question 17**

- A) Strategic planning
- B) Transactional planning
- C) Operational planning
- D) Tactical planning

Answer: https://biology-forums.com/index.php?topic=703723

## **Question 19**

The sales forecasts for the summer season for LocoPoco, a beverage company, indicated increased demand for its colas. However, the actual sales

were 30 percent lower than expected. Which of the following could explain the apparent discrepancy above?

A) The firm's advertising budget was slashed by 2 percent.

- B) Competitors launched a new brand of bottled water in the market.
- C) Forecasts were based on information derived from external sources.
- D) Research reports revealed that there are harmful additives in colas. Answer: https://biology-forums.com/index.php?topic=704130

# Question 20

\_\_\_\_\_ power is based on a manager's rank in an organization.

- A) Referent
- B) Situation
- C) Expert
- D) Position

Answer: https://biology-forums.com/index.php?topic=704234