Question 1

Dan refused an initial phone request for a \$24.00 donation to send four needy children to the circus, but he did agree to a second request to give \$6.00. This is an example of the

- a. that's-not-all-folks technique.
- b. low-ball technique.
- c. foot-in-the-door technique.
- d. door-in-the-face technique.

Answer: https://biology-forums.com/index.php?topic=762826

Question 2

What is the name for a test designed to minimize biases by using questions that do not penalize people whose background or language differs from that of the urban middle or upper class?

- a. an aptitude test
- b. mainstreaming
- c. a twin study method
- d. a culture-fair intelligence test

Correct: Tests designed to be culture-fair minimize disadvantages that might be experienced by those from minority cultures taking traditional IQ tests. Answer: https://biology-forums.com/index.php?topic=762071

Question 3

Yuen does well on conventional intelligence tests; therefore Yuen is high on what Robert Sternberg calls

- a. crystallized intelligence.
- b. componential intelligence.
- c. experiential intelligence.
- d. contextual intelligence.

Answer: https://biology-forums.com/index.php?topic=761995

Question 4

Which of the following does not describe people with antisocial personality disorder?

- a. They fear punishment.
- b. They are irresponsible.
- c. They seldom feel guilt.
- d. They are selfish.

Answer: https://biology-forums.com/index.php?topic=763748

Question 5

Piaget is to ______ development as Erikson is to _____ development.

- a. social; sexual
- b. cognitive; psychosocial
- c. emotional; cultural
- d. cognitive; psychosexual

Answer: https://biology-forums.com/index.php?topic=762355

Question 6

When people apply inappropriate ethnic stereotypes to all members of the group that is the target of their prejudice, Piaget would say that they are using ______ when they should be using _____.

a. accommodation; assimilation

- b. decentration; centration
- c. assimilation; accommodation
- d. centration; decentration

Answer: https://biology-forums.com/index.php?topic=762314

Question 7

The superego is like a very strong ego and is devoted to controlling id impulses.

- a. True
- b. False

Answer: https://biology-forums.com/index.php?topic=763262

Question 8

The sea snail, or Aplysia, has been used in research studies to understand

- a. déjà-vu experiences.
- b. the effects of lesions on memory.
- c. the formation of neural circuits during learning and memory.
- d. the effects of interference on memory.

Answer: https://biology-forums.com/index.php?topic=761747

Question 9

Who would be most likely to receive a diagnosis of obsessive-compulsive disorder?

- a. Joan, who feels she must avoid certain objects or situations
- b. Jane, who feels as though she is going to die
- c. June, who feels an urge to perform some action repeatedly
- d. Jan, who complains of headaches and dizziness

Answer: https://biology-forums.com/index.php?topic=763624

Question 10

How does psychology use description, explanation, prediction, and influence?

Answer: https://biology-forums.com/index.php?topic=760406

Question 11

A dominant trait will not be expressed if the individual carries

- a. two dominant genes for the trait.
- b. two recessive genes for the trait.
- c. one dominant gene and one recessive gene for the trait.
- d. either one or two dominant genes for the trait.

Answer: https://biology-forums.com/index.php?topic=762226

Question 12

Which brainwave is associated with deep sleep?

- a. beta
- b. delta
- c. alpha
- d. theta

Answer: https://biology-forums.com/index.php?topic=760598

Question 13

Researchers have discovered that people with delusional disorders report more bizarre dreams than do those without such disorders.

a. True

Correct: Correct

b. False

Incorrect: Incorrect

Answer: https://biology-forums.com/index.php?topic=761258

Question 14

According to Rogers, our self-worth is at its highest when we have met the conditions of worth established by our parents.

- a. True
- b. False

Answer: https://biology-forums.com/index.php?topic=763288

Question 15

Based on the evidence presented in the text, it is fair to say that most recovered memories are true.

a. True

Incorrect: Incorrect

b. False

Correct: Correct

Answer: https://biology-forums.com/index.php?topic=761824

Question 16

Drugs are categorized as depressants, stimulants, opiates, or hallucinogens depending on their

- a. substantive origins.
- b. psychological effects.

Correct: Classifications of drugs are based on the manner in which they alter consciousness.

- c. chemical composition.
- d. biochemical consequences.

Answer: https://biology-forums.com/index.php?topic=761189

Question 17

Over the course of 38 therapy sessions, Watson and Mary Cover Jones used all of the following strategies to remove Peter's fear of the white rabbit, except

- a. gradually bringing a white rabbit closer and closer to him until he eventually grew fond of it.
- b. having him watch his friends play with a white rabbit.
- c. showing him first pictures of white rabbits, then toy white rabbits, and introducing a real white rabbit.
- d. having him eat candy in his high chair during the therapy sessions.

Answer: https://biology-forums.com/index.php?topic=761398

Question 18

Because human infants are born helpless and dependent, they form strong bonds with their caregivers. The technical term for the bond is

- a. emotional cementing.
- b. reflexive love.
- c. accommodation.
- d. attachment.

Answer: https://biology-forums.com/index.php?topic=762378

Question 19

Which of the following is not an advantage of the case study method?

- a. It can allow researchers to reach conclusions about cause-and-effect relationships.
- b. It provides a good source of descriptive information.
- c. It can provide the basis for a hypothesis to be tested later.
- d. It is useful in studying the behaviour patterns of animals in the wild.

Answer: https://biology-forums.com/index.php?topic=760222

Question 20

In humans, genes are located on how many pairs of chromosomes?

- a. 44
- b. 23
- c. 22d. 46

Answer: https://biology-forums.com/index.php?topic=762213